Consolidated Financial Statements and Supplementary Information Year Ended December 31, 2018

Consolidated Financial Statements and Supplementary Information Year End December 31, 2018

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#### **Independent Auditor's Report**

To the Board of Directors of the National Alliance for Research on Schizophrenia and Depression, Inc. (d/b/a Brain & Behavior Research Foundation) and NARSAD Research Institute, Inc.

New York, New York

We have audited the accompanying consolidated financial statements of the National Alliance for Research on Schizophrenia and Depression, Inc. (d/b/a Brain & Behavior Research Foundation) and NARSAD Research Institute, Inc. (collectively, the Foundation), which comprise the consolidated statement of financial position as of December 31, 2018, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the National Alliance for Research on Schizophrenia and Depression, Inc. (d/b/a Brain & Behavior Research Foundation) and NARSAD Research Institute, Inc. as of December 31, 2018, and the changes in their net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters - Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidated schedule of financial position and the consolidated schedule of activities are presented for purposes of additional analysis and are not required parts of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and to certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements, or to the consolidated financial statements themselves, and to additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

#### Report on Summarized Comparative Information

We have previously audited the Foundation's 2017 financial statements and our report, dated March 16, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2017 is consistent, in all material respects with the audited financial statements from which it was derived.

March 11, 2019

BDO USA, LLP

### Consolidated Statement of Financial Position (with comparative totals for 2017)

December 31,		2018	2017
Assets			
Cash and cash equivalents (Notes 2 and 16) Investments, at fair value (Notes 2, 4, 9 and 12) Contributions receivable (Notes 2 and 6) Pledges receivable, current portion (Notes 2 and 7) Prepaid expenses and other assets	\$	5,850,675 \$ 14,957,266 708,183 2,010,000 89,123	4,634,731 21,240,187 855,135 1,267,405 40,433
Total Current Assets		23,615,247	28,037,891
Assets Held in Charitable Remainder Trust (Note 8)		1,287,823	1,466,530
Fixed Assets, Net (Notes 2 and 10)		38,546	13,933
Pledges Receivable, Net - Less Current Portion (Notes 2 and 7)		3,817,651	1,213,364
Security Deposits		262	77,110
Total Assets	\$	28,759,529 \$	30,808,828
Liabilities and Net Assets			
Liabilities Accounts payable and accrued expenses Grants payable (Notes 2 and 11) Accrued compensation Annuities payable (Note 8) Charitable gift annuities payable (Note 9)	\$	60,639 \$ 19,863,771 102,095 680,513 181,616	102,346 20,280,242 80,869 802,586 263,234
Total Liabilities		20,888,634	21,529,277
Commitments and Contingency (Notes 2, 5, 7, 8, 9, 10, 13,14, and 17)	11,		
Net Assets (Deficit) (Notes 2, 12 and 13) Net assets without donor restrictions Unrestricted net assets Board-designated fund		(1,551,867) 4,509,262	(143,211) 4,509,262
Total Net Assets Without Donor Restrictions		2,957,395	4,366,051
Net assets with donor restrictions		4,913,500	4,913,500
Total Net Assets		7,870,895	9,279,551
Total Liabilities and Net Assets	\$	28,759,529 \$	30,808,828

### Consolidated Statement of Activities (with comparative totals for 2017)

Year ended December 31.

	Without Donor	With Donor	Total			
	Restrictions	Restrictions	2018	2017		
Changes in Net Assets						
Operating Revenue:						
Program services support and revenue:		4E EE( 047 <b>¢</b>	45 554 047 ¢	43 740 005		
Contributions (Note 2) \$ Special events (net of \$158,081 and	- \$	15,556,817 \$	15,556,817 \$	13,748,895		
\$151,103 in 2018 and 2017, respectively)	-	381,244	381,244	372,252		
Contribution of services (Note 15)	-	1,908,417	1,908,417	1,918,998		
Bequests (Note 2)	2,330,941	-	2,330,941	2,617,803		
Net realized and unrealized gains (losses)						
on investments (Note 3)	(510,854)	60,061	(450,793)	2,807,211		
Net appreciation (depreciation) of assets	(470 707)		(470 707)	4FF 000		
held in charitable remainder trusts Dividend and interest income (Note 3)	(178,707) 171,180	108,854	(178,707) 280,034	155,988 540,212		
Net assets released from restrictions	171,100	100,034	200,034	340,212		
(Note 12)	18,015,393	(18,015,393)	-	-		
Total Support and Revenue	19,827,953	-	19,827,953	22,161,359		
Expenses						
Program services:						
Research grants and awards	14,052,583	-	14,052,583	16,340,921		
Scientific advancement	1,986,729	=	1,986,729	2,294,603		
Program support	2,530,355	-	2,530,355	2,877,594		
Total Program Services	18,569,667	-	18,569,667	21,513,118		
Supporting services:						
Fundraising *	908,528	_	908,528	924,171		
Administration *	1,758,414	-	1,758,414	1,700,884		
Total Supporting Services	2,666,942	-	2,666,942	2,625,055		
Total Expenses	21,236,609	-	21,236,609	24,138,173		
Change in Net Assets	(1,408,656)	-	(1,408,656)	(1,976,814)		
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Net Assets, beginning of year	4,366,051	4,913,500	9,279,551	11,256,365		
Net Assets, end of year	2,957,395 \$	4,913,500 \$	<b>7,870,895</b> \$	9,279,551		

<sup>\*</sup> All fundraising and administration expenses are funded by specially designated grants.

### Consolidated Statement of Functional Expenses (with comparative totals for 2017)

Year ended December 31,

Year ended December 31,		Program Services				•	Supporting Services			Total		
	R	esearch Grants	Scientific	Program			apporting services		Total			
	1	and Awards	Advancement	Support	Total	Fundraising	Administration	Total	2018	2017		
Grants	\$	14,052,583 \$	- \$	- \$	14,052,583	\$ - \$	- \$	- \$	14,052,583 \$	16,340,921		
Scientific advancement		-	1,986,729	-	1,986,729	-	-	-	1,986,729	2,294,603		
Research symposia		-	-	66,107	66,107	-	-	-	66,107	61,665		
Research newsletters, brochures and annual reports		-	-	201,671	201,671	-	-	-	201,671	296,059		
Research awards and prizes		-	-	574,570	574,570	-	-	-	574,570	809,005		
Research events and receptions		-	-	95,289	95,289	-	-	-	95,289	97,757		
Payroll, related benefits and taxes		-	-	1,209,084	1,209,084	604,542	1,209,084	1,813,626	3,022,710	2,662,632		
Temporary help		-	-	-	-	3,960	-	3,960	3,960	20,390		
Travel		-	-	11,254	11,254	5,627	11,254	16,881	28,135	36,987		
Professional fees		-	-	127,240	127,240	63,620	127,240	190,860	318,100	584,770		
Donor mailings		-	-	-	-	100,210	· -	100,210	100,210	96,216		
Advertising and public relations		-	-	15,993	15,993	15,993	295	16,288	32,281	110,677		
Printing, postage and shipping		-	-	15,851	15,851	7,926	15,851	23,777	39,628	28,982		
Repairs and maintenance		-	-	15,645	15,645	7,823	15,645	23,468	39,113	42,339		
Occupancy (Note 16)		-	-	121,960	121,960	60,980	121,960	182,940	304,900	333,290		
Insurance		-	-	10,399	10,399	5,200	10,399	15,599	25,998	26,032		
Office supplies		-	-	6,156	6,156	3,078	6,156	9,234	15,390	14,910		
Office expenses		-	-	20,439	20,439	10,220	20,439	30,659	51,098	35,627		
Computer		-	-	6,085	6,085	3,043	6,085	9,128	15,213	16,782		
Telephone		-	-	8,633	8,633	4,316	8,633	12,949	21,582	19,103		
Staff enrichment and training		-	-	608	608	304	608	912	1,520	3,098		
Dues, books and subscriptions		-	-	16,495	16,495	8,248	16,495	24,743	41,238	34,125		
State filing charges		-	-	-	-	-	2,052	2,052	2,052	3,170		
Bank charges and investment manager fees		-	-	-	-	-	152,226	152,226	152,226	125,938		
Board of directors' meetings		-	-	-	-	-	26,491	26,491	26,491	29,945		
Other		-	-	-	-	-	625	625	625	625		
Total Expenses Before Depreciation		14,052,583	1,986,729	2,523,479	18,562,791	905,090	1,751,538	2,656,628	21,219,419	24,125,648		
Depreciation		-	-	6,876	6,876	3,438	6,876	10,314	17,190	12,525		
Totals	\$	14,052,583 \$	1,986,729 \$	2,530,355 \$	18,569,667	\$ 908,528 \$	1,758,414 \$	2,666,942 \$	21,236,609 \$	24,138,173		

### Consolidated Statement of Cash Flows (with comparative totals for 2017)

Year ended December 31,	2018	2017
Cash Flows from Operating Activities Change in net assets Adjustments to reconcile change in net assets used in operating activities:	\$ (1,408,656) \$	(1,976,814)
Depreciation Realized gains on investments Unrealized losses (gains) on investments Donated investments Change in present value of pledges receivable	17,190 (1,553,900) 2,004,693 (2,713,459) 145,713	12,525 (32,969) (2,774,242) (2,612,368) 42,934
(Increase) decrease in: Contributions receivable Pledges receivable Prepaid expenses Assets held in charitable remainder trusts	146,952 (3,492,595) (48,690) 178,707	(780,014) (2,307,405) 21,436 (155,988)
Increase (decrease) in: Accounts payable and accrued expenses Grants payable Accrued compensation Annuities payable Charitable gift annuities payable	(41,707) (416,471) 21,226 (122,073) (81,618)	(59,628) 2,195,320 (2,551) 64,982 (21,089)
Net Cash Used in Operating Activities	(7,364,688)	(8,385,871)
Cash Flows from Investing Activities Purchases of fixed assets Decrease in security deposits Purchases of investments Proceeds from sale of investments	(41,803) 76,848 (2,902,814) 11,448,401	(2,395) - (3,204,181) 7,963,424
Net Cash Provided by Investing Activities	8,580,632	4,756,848
Increase (Decrease) in Cash and Cash Equivalents	1,215,944	(3,629,023)
Cash and Cash Equivalents, beginning of year	4,634,731	8,263,754
Cash and Cash Equivalents, end of year	\$ 5,850,675 \$	4,634,731

#### **Notes to Consolidated Financial Statements**

#### 1. Nature of the Organization

The National Alliance for Research on Schizophrenia and Depression, Inc. d/b/a Brain & Behavior Research Foundation (BBRF) is a not-for-profit corporation organized in 1981 under the Commonwealth of Kentucky Not-For-Profit Corporation Act. BBRF is committed to alleviating the suffering caused by mental illness by awarding grants that will lead to advances and breakthroughs in scientific research. BBRF raises and provides funding for scientific research to discover better treatments and cures for depression, schizophrenia, bipolar disorder, autism, anxiety disorders, obsessive-compulsive disorder and post-traumatic stress disorder.

In September 1997, NARSAD Research Institute, Inc. (the Institute) was organized under Section 501(c)(3) of the New York Not-for-Profit Corporation Law. All contributions received by the Institute are available to BBRF for grant distribution. As BBRF demonstrates both control over and economic interest in the Institute, the accounts of BBRF and the Institute (collectively, the Foundation) have been consolidated for presentation in these financial statements.

On April 4, 2011, after legally filing the assumed name, BBRF announced its new assumed name, Brain & Behavior Research Foundation.

In July 2015, the Pardes Humanitarian Prize, Inc. (Pardes Prize), a nonstock corporation in Delaware, was organized under Section 501(c)(3) of the Internal Revenue Code (IRC) and determined to be a Type II supporting organization under IRC 509(a)(3), which will be supervised or controlled in connection with BBRF. Pardes Prize received its tax-exempt determination letter from the Internal Revenue Service (IRS) in 2016 and has had no activity. Pardes Prize will be furthering BBRF's purpose by sponsoring the Pardes Humanitarian Prize in order to broaden attention to and understanding of the burden of mental illness on individuals and on society.

#### 2. Summary of Significant Accounting Policies

#### **Principles of Combination**

The accompanying consolidated financial statements include BBRF and the Institute, which are related through common board membership, financial control and identical management. Intercompany accounts and transactions have been eliminated in combination.

#### **Basis of Presentation**

The consolidated financial statements of the Foundation have been prepared on the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America (U.S. GAAP). In the consolidated statement of financial position, assets and liabilities are presented in order of liquidity or conversion to cash and their maturity resulting in the use of cash, respectively.

#### **Net Asset Classification**

The classification of a not-for-profit organization's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of two classes of net assets—with donor restrictions and without donor restrictions—be

#### **Notes to Consolidated Financial Statements**

displayed in a statement of financial position and that the amounts of change in each of those classes of net assets be displayed in a statement of activities.

These classes are defined as follows:

With Donor Restrictions - Net assets with donor restrictions consists of assets whose use is limited by donor-imposed, time and/or purpose restrictions. BBRF reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted support. When a donor restriction expires—that is, when a stipulated time restriction ends or purpose restriction is accomplished—the net assets are reclassified as net assets without donor restriction and reported in the consolidated statement of activities as net assets released from restrictions.

Some net assets with donor restrictions include a stipulation that assets provided be maintained permanently (perpetual in nature) while permitting the Foundation to expend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board of Director (Board) approved spending policy.

See Note 12 for more information on the composition of net assets with donor restrictions and the release of restrictions.

Without Donor Restrictions - Net assets without donor restrictions are available for use at the discretion of the Board and/or management for general operating purposes. From time to time the Board designates a portion of these net assets for specific purposes, which makes them unavailable for use at management's discretion.

#### Cash and Cash Equivalents

Cash and cash equivalents represent short-term investments with original maturities of three months or less.

#### **Investment Valuation and Income Recognition**

Professional standards establish a framework for measuring fair value and expand the disclosures about fair value measurements. U.S. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in a principal or most advantageous market. Fair value is a market-based measurement that is determined based on inputs, which refer broadly to assumptions that market participants use in pricing assets or liabilities. These inputs can be readily observable, market corroborated, or unobservable. U.S. GAAP established a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value in three broad levels. The standard requires that assets and liabilities be classified in their entirety based on the level of input that is significant to the fair value measurement. Assessing the significance of a particular input may require judgment considering factors specific to the asset or liability and may affect the valuation of the asset or liability and their placement within the fair value hierarchy. The Foundation classifies fair value balances based on the fair value hierarchy defined by U.S. GAAP, as follows:

#### **Notes to Consolidated Financial Statements**

Level 1 - Valuation is based on quoted market prices in active markets for identical assets or liabilities at the measurement date.

Level 2 - Valuations are based on: (a) quoted prices for similar assets or liabilities in active markets, (b) quoted prices for identical or similar assets or liabilities in inactive markets, (c) inputs other than quoted prices that are observable for the asset or liability, and (d) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Valuation is based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value.

The Foundation's holdings consist principally of U.S. government debt securities and equity funds carried at their stated unit values provided by the investment managers of the funds. Each of these investment managers provides observable detailed information about the underlying securities, all of which are publicly-traded securities (equities and treasuries). The valuation of these investments is based on Level 1 inputs within the hierarchy used in measuring fair value.

Investment income is recognized when earned and consists of interest, dividends and realized and unrealized gains and losses. Dividends are recorded on the ex-dividend date. Purchases and sales are recorded on a trade-date basis.

#### Investment Impairment

At December 31, 2018, the Foundation has deemed that all securities, which were in an unrealized loss position, were temporarily impaired. Positive evidence considered in reaching the Foundation's conclusion that the investments in an unrealized loss position are not other-than-temporarily impaired consisted of:

- there were no specific events which caused concerns
- the Foundation's ability and intent to retain the investment for a sufficient amount of time to allow an anticipated recovery in value
- the Foundation also determined that the changes in market value were considered normal in relation to overall fluctuations in market conditions

#### Risks and Uncertainties

The Foundation's investments consist of a variety of investment securities and investment funds. Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the value of the Foundation's investments will occur in the near term and that such changes could materially affect the amounts reported in the accompanying consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

#### **Depreciation and Amortization**

The cost of furniture, fixtures and equipment are stated at their original cost or at their value on the date of donation and are depreciated over the estimated useful lives of the assets using the straight-line method. The estimated useful lives of the assets are as follows:

Furniture, fixtures and equipment Proprietary information systems	5 years 5 years
Leasehold improvements	Over the term
	of lease

Repairs and maintenance are charged to operations in the period incurred.

It is the Foundation's policy to capitalize all fixed asset purchases greater than \$1,000.

#### Impairment of Fixed Assets

The Foundation reviews fixed assets for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the future cash flows from the use of the asset are less than the carrying amount of that asset. As of December 31, 2018, there have been no such losses.

#### **Income Taxes**

The Foundation was incorporated in the State of Kentucky and is exempt from federal and state income taxes under Section 501(c)(3) of the IRC and, therefore, has made no provision for income taxes in the accompanying consolidated financial statements. In addition, the Foundation has been determined by the IRS not to be a "private foundation" within the meaning of Section 509(a) of the IRC. There was no unrelated business income for 2018.

Under U.S. GAAP, an organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more likely than not that the position will be sustained upon examination by a taxing authority. The Foundation does not believe there are any material uncertain tax positions and, accordingly, it will not recognize any liability for unrecognized tax benefits. The Foundation has filed for and received income tax exemptions in the jurisdictions where it is required to do so. Additionally, the Foundation has filed IRS Form 990 information returns, as required, and all other applicable returns in jurisdictions where so required. For the year ended December 31, 2018, there were no interest or penalties recorded or included in the consolidated statement of activities. The Foundation is subject to a routine audit by a taxing authority.

#### **Grants Payable**

The Foundation records appropriations for research grants as an expense and liability for the first year of the commitment after initial approval by the Board, based upon (i) the recommendations, guidance and input of the Foundation's Scientific Council who serve on grant review committees specializing in mental health research, and (ii) the availability of funding. For multi-year commitments, the second year of the research grants is recorded as an expense and liability in the subsequent year, based upon the availability of funding.

#### **Notes to Consolidated Financial Statements**

#### **Contributions and Bequests**

Contributions and promises to give are recorded as revenue when either unsolicited cash is received or when donors make a promise to give. Contributions and promises to give are classified as either with or without donor restrictions. Income from trusts and estates are recorded as bequests revenue when the probate courts declare the wills valid and the proceeds are measurable. Contributions to be received over periods longer than one year are discounted at interest rates commensurate with the risk involved.

#### Allowance for Uncollectible Pledges

The Foundation provides an allowance for pledges receivable for the pledges which are specifically identified as to their uncertainty in regards to collectability. At December 31, 2018 there was no allowance for pledges receivable.

#### Use of Estimates

In preparing consolidated financial statements in conformity with U.S GAAP, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Functional Allocation of Expenses

The majority of expenses can generally be directly identified with program or supporting services to which they relate and are allocated accordingly. Other expenses have been allocated among program and supporting service classifications, as determined by management. These expenses include depreciation and amortization, utilities, information technology and facilities operations and maintenance. Depreciation and amortization is allocated based on square footage. Costs of other categories were allocated on estimates of time and effort.

#### Comparative Financial Information

The consolidated financial statements include certain prior-year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the prior year's financial statements, from which the summarized information was derived. With respect to the consolidated statement of activities, the prior-year information is not presented by net asset class. With respect to the consolidated statement of functional expenses, the prior-year functional expenses are presented in total but not by functional classification.

#### **Net Asset Classification**

Effective March 25, 2010, the State of Kentucky enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), the provisions of which apply to endowment funds existing on or established after that date. This law set standards for endowment spending and preservation of the original gift in accordance with donor intent. Based on its interpretation of the provisions of UPMIFA, the Foundation is required to act prudently when making decisions to spend or accumulate donor-

#### **Notes to Consolidated Financial Statements**

restricted endowment assets and in doing so to consider a number of factors, including the duration and preservation of its donor-restricted endowment funds. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions the original value of gifts donated to be held in perpetuity. Additionally, temporarily restricted net assets are classified within net assets with donor restrictions, until those amounts are appropriated for expenditure by the Foundation.

#### Reclassifications

Certain prior-year balances have been reclassified to be consistent with the current-year financial statement presentation.

#### New Accounting Pronouncements Issued by Not Yet Adopted

Revenue from Contracts with Customers (Topic 606)

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, "Revenue from Contracts with Customers (Topic 606)," which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The FASB issued ASU 2015-14, which deferred the effective date for the Foundation until annual periods beginning after December 15, 2018. Earlier adoption is permitted, subject to certain limitations. The amendments in this update are required to be applied retrospectively to each prior reporting period presented or with the cumulative effect being recognized at the date of initial application. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

#### Leases (Topic 842)

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," to increase transparency and comparability among foundations by recognizing lease assets and lease liabilities on the statement of financial position and disclosing key information about leasing arrangements for lessees and lessors. The new standard applies a right-of-use (ROU) model that requires, for all leases with a lease term of more than 12 months, an asset representing its ROU, the underlying asset for the lease term and a liability to make lease payments to be recorded. The ASU is effective for the Foundation's fiscal years beginning after December 15, 2019, with early adoption permitted. Management is currently evaluating the impact of this ASU on its consolidated financial statements.

#### New Accounting Pronouncement Adopted

Not-for-Profit Entities (Topic 958) and Health Care Entities (Topic 954) - Presentation of Financial Statements of Not-for-Profit Entities

In August 2016, the FASB issued ASU 2016-14, "Not-for-Profit Entities (Topic 958) and Health Care Entities (Topic 954) - Presentation of Financial Statements of Not-for-Profit Entities." The ASU amends the current reporting model for nonprofit foundations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions"; (b) modifying the presentation of underwater endowment funds and related disclosures;

#### **Notes to Consolidated Financial Statements**

(c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise; (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs; (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources; (f) presenting investment return net of external and direct expenses and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for the Foundation's consolidated financial statements for fiscal years beginning after December 15, 2017. The provisions of the ASU must be applied on a retrospective basis for all years presented. These consolidated statements reflect that change.

#### 3. Liquidity and Availability of Resources

The Foundation's financial assets available within one year of the consolidated statement of financial position date for general expenditures are as follows:

rear ended becember 51,2010	
Total Current Assets	\$ 23,615,247
Less:	
Amounts unavailable for general expenditures within one year, due to:	
Prepaid expenses and other assets	(89,123)
Restricted by donor with time or purpose restrictions	(4,913,500)

Total Financial Assets Available to Management for General Expenditure	
Within One Year	\$ 18,612,624

The Board-designated fund of \$4,509,262 is not reduced from total financial assets available to management for general expenditure within one year. See subsequent events (Note 17) for additional information.

#### Liquidity Management

Year ended December 31 2018

As part of BBRF's liquidity management, it has a policy to structure its financial assets to be available, as its general expenditures, liabilities, and other obligations come due. In addition, BBRF invests cash in excess of daily requirements in short-term investments. To help manage unanticipated liquidity needs, BBRF has a committed line of credit in the amount of \$2 million, which it could draw upon.

#### **Notes to Consolidated Financial Statements**

#### 4. Investments, at Fair Value

Below sets forth a table of assets measured at fair value:

#### December 31, 2018

	Level 1	Total
Equities	\$ 8,495,817 \$	8,495,817
Fixed income	2,435,431	2,435,431
Privately held company*	-	225
Limited partnerships*	-	4,025,793
Total Investments, at fair value	\$ 10,931,248 \$	14,957,266

<sup>\*</sup> Certain investments that are measured at fair value using the net asset value (NAV) per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy table. The fair value amounts presented in the preceding table are intended to permit reconciliation of the fair value hierarchy to the accompanying consolidated statement of financial position.

One partnership investment is covered by a contribution agreement whereby a contributor personally guarantees that the Foundation's return will be equal to the invested amount plus interest thereon, compounded at an annual rate of 6%. As of December 31, 2018, there was no amount recorded as a receivable under such agreement.

The market or fair value of the investments detailed above is determined by reference to market quotations at December 31, 2018, except for the fair market value of the limited partnerships, which are determined on a quarterly basis upon receipt of reports submitted by the investment entities.

The Foundation had no financial assets or financial liabilities that were measured at fair value on a non-recurring basis during the year ended December 31, 2018. In addition, there were no transfers between levels during the year ended December 31, 2018.

As of December 31, 2018, \$4,025,793 (27%) of the Foundation's investment portfolio consisted of interests in limited partnerships, which are engaged in a variety of investment strategies.

The investments in limited partnerships are based on management's valuation of estimates and assumptions from information and representations provided by the respective general partners in the absence of readily ascertainable market values.

#### **Notes to Consolidated Financial Statements**

In accordance with ASU No. 2009-12, the Foundation's disclosures include the category, fair value, redemption frequency, and redemption notice period for those assets whose fair value is estimated using the NAV per share or its equivalent for which the fair value is not readily determinable, as of December 31, 2018. The following table for December 31, 2018 sets forth a summary of the Foundation's investments with a reported NAV:

Investment Type	Fair Value**	Unfunded Commitments	Redemption Frequency (if Currently Eligible)	Redemption Notice Period
Limited partnership - International and domestic	\$ 3,425,323	N/A	Monthly	14 days prior written notice 15 days prior written
Limited partnership - Domestic	600,470	N/A	Monthly	notice

<sup>\*\*</sup> The fair value of the investment has been estimated using the NAV of the investment.

Management fees and incentive fees are charged by these investment entities at an annual rate ranging from .5% to 1.5% plus an incentive allocation, which is 15% of the net income allocated above a threshold return.

In general, risks associated with such investments include those related to their underlying investments. There can be no assurance that the Foundation will continue to achieve the same level of returns on its investments in limited partnerships and other investment companies that it has received during the past periods or that it will achieve any returns on such investments at all. In addition, there can be no assurance that the Foundation will receive a return of all or any portion of its current or future capital investments in limited partnerships and other investment companies. The failure of the Foundation to receive the return of a material portion of its capital investments in these investments, or to achieve historic levels of returns on such investments, could have a material adverse effect on the Foundation's financial condition and results of operations.

The following summarizes the Foundation's total investment return and its classification in the consolidated financial statements:

Year ended December 31, 2018	
Realized gains from investments	\$ 1,553,900
Unrealized loss on investments	(2,004,693)
Net Gain from Investments	(450,793)
Appropriations from investments for operations	450,793
Investment Return in Excess of Amounts Appropriated for Operations	\$ -

The Foundation received donated investments with a fair value of \$2,713,459 during the year ended December 31, 2018, all of which was to be used for temporarily restricted purposes.

#### **Notes to Consolidated Financial Statements**

#### Investment Impairment

The following table represents the fair market value and gross unrealized losses for investments where the estimated fair value had declined and remained below cost by less than 12 months or 12 months or more as of December 31, 2018:

	Less Than 1	2 Months	Twelve Months or More			Total			
	Fair Market	Unrealized	Fair Market		Unrealized	Fair Market	Unrealized		
Securities	Value	Losses	Value		Losses	Value	Losses		
Equity funds Limited	\$ - \$	-	\$ 110,147	\$	98,507	\$ 110,147 \$	98,507		
partnerships	-	-	600,470		399,530	600,470	399,530		
	\$ - \$	-	\$ 710,617	\$	498,037	\$ 710,617 \$	498,037		

#### 5. Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of temporary cash investments. The Foundation places its temporary cash investments with high-quality financial institutions and, by policy, limits the amount of credit exposure to any one institution. At times, such investments may be in excess of Federal Deposit Insurance Corporation limits.

#### 6. Contributions Receivable

Contributions receivable of \$708,183 at December 31, 2018 represents two donor contributions and one distribution to be received by the Foundation as a beneficiary in an estate and have been fully collected in 2019 prior to issuance of these financials.

#### 7. Pledges Receivable, Net

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of estimated future cash flows. Conditional promises to give are not included as support until such time as the conditions are substantially met.

Included in pledges receivable are the following unconditional promises to give:

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December 31, 2010	
Pledges receivable Present value discounts ranging from 1.89% to 2.69%	\$ 6,020,000 (192,349)
Net Present Value of Pledges Receivable	\$ 5,827,651
Amounts due, excluding discounts, in: Less than one year One to five years	\$ 2,010,000 4,010,000
	\$ 6,020,000

#### **Notes to Consolidated Financial Statements**

#### 8. Assets Held in Charitable Remainder Trust

In 1994, a charitable remainder annuity trust was established, naming the Foundation as both trustee of the assets maintained in trust and the recipient of all remainder assets after the death of the donor and/or their beneficiaries (the life tenants). The donor put certain assets in trust, from which the Foundation, in its role as trustee, remits annuity payments to the life tenants, until such a time that the life tenants are deceased. Upon the death of the life tenants, all principal and income of the trusts will be distributed to the Foundation. As of December 31, 2018, the fair value of net assets held for the charitable remainder trust amounted to \$1,287,823.

A liability has been recorded for the present value of the future cash flows expected to be paid to the life tenants over their estimated lives. In each taxable year of the trust, the trustee shall pay to the donor, during their lifetime, a unitrust amount equal to the lesser of (a) the net income of the trust for the taxable year, or (b) 6 percent (6%) of the fair market value of the assets of the trust valued as of the first day of each taxable year of the trust (the valuation date). Thus, as the market value of the trust fluctuates, so do the annuities payable to the life tenants, less any payments made. As of December 31, 2018, the present value of future payments due to the life tenants amounted to \$680,513.

Below sets forth a table of assets held in the charitable remainder trust and (liabilities) measured at fair value:

#### December 31, 2018

Description		Level 1	Level 2	Level 3	Total
Equity funds Annuities payable	\$	1,287,823 \$	- \$ -	- \$ (680,513)	1,287,823 (680,513)
Total Assets Held in Charital Remainder Trusts and (Liabilities), at fair value	ole \$	1,287,823 \$	- \$	(680,513) \$	607,310

#### 9. Charitable Gift Annuities Payable

Under the Charitable Gift Annuity agreement, donors make contributions in exchange for a promise to receive a fixed amount over a specified period of time, usually the life of donor or beneficiary. During the term of the agreement, the Foundation acts as custodian of these funds, whereby the asset and the net present value of the related liability are reflected in the consolidated statement of financial position. After the term of the agreement, the remaining assets belong to the Foundation. At December 31, 2018, the Charitable Gift Annuity investment account, included in investments, at fair value, had a fair market value of \$249,799 and the related liability amounted to \$181,616.

#### **Notes to Consolidated Financial Statements**

#### 10. Fixed Assets, Net

Fixed assets, net consist of the following:

#### December 31, 2018

Furniture, fixtures and equipment Proprietary information systems	\$ 364,262 305,980
Leasehold improvements	65,557
Total Fixed Assets	735,799
Less: accumulated depreciation	(697,253)
Fixed Assets, Net	\$ 38,546

#### 11. Grants Payable

Grants payable of \$19,863,771 at December 31, 2018 do not include the second year of the multiyear commitment, relating to the Young Investigator research grants totaling \$6,556,417 and the Independent Investigator research grants totaling \$1,906,683 awarded in 2017, based upon the availability of funding, which follows the Foundation's policy for multi-year commitments. The Foundation is committed to these research grant awards as funding becomes available.

#### 12. Net Assets with Donor Restrictions

Net assets with donor restrictions are comprised of the following:

#### December 31, 2018

Research Endowment Fund Endowed Research Partnership Program Mental Illness Research Award Fund Administrative Endowment Fund	\$ 2,868,465 2,000,000 35,000 10,035
	\$ 4,913,500

During the year ended December 31, 2018, net assets with donor restrictions of \$18,015,393 were expended satisfying the restriction stipulated by the donor, and accordingly, were released from restrictions.

Net assets with donor restrictions were released for the following purposes:

#### December 31, 2018

Supporting services (designated grants) Contributed services Research grants	\$ 2,666,942 1,908,417 13,440,034
	\$ 18,015,393

#### Notes to Consolidated Financial Statements

#### Research Endowment Fund

The Research Endowment Fund was established by donors to accumulate endowments. These funds may be invested, at the discretion of the Foundation's Finance Committee, in fixed income and equity funds.

In accordance with donor restrictions, a portion of the principal, in the amount of \$1,000,000, is to remain preserved in this fund until a cure for schizophrenia is found. Investment income is restricted by the donor for use in research.

#### **Endowed Research Partnership Program**

The Endowed Research Partnership Program was established in 2003 to support the Research Partnership Program.

#### Mental Illness Research Award Fund

The Mental Illness Research Award Fund was established in 1987 from the San Diego Alliance for the Mentally Ill. Investment income earned annually is restricted by the donor for use in research. The funds may be invested, at the discretion of the Finance Committee, in fixed income and equity securities.

#### Administrative Endowment Fund

The Administrative Endowment Fund was established in 1988 to fund administrative expenses for support of research in schizophrenia and depression.

#### 13. Board-Designated Fund

In 2000, the Board established a fund for the benefit of BBRF and the Institute. The use of principal is to be retained for future growth and income may be applied periodically to current projects at the discretion of the Board.

The Foundation's Board-designated fund consists of investments that are without donor restrictions but Board-designated. Under U.S. GAAP, the following applies to the fund:

In 2013, the Board approved a formal written policy on the management of the endowment and investment funds. As part of that policy, the amount available to be spent in the next fiscal year is calculated as 4%, with a target rate of up to 5%, of the average market value of the fund over the last 12 quarters using a September 30 quarter end. This policy is designed to ensure that current and future generations share equally in the benefits of the fund. The goal is to maintain the fund in perpetuity to ensure a consistent and reliable level of investment income. The Board-designated fund is invested in vehicles such as government and equity securities.

#### **Notes to Consolidated Financial Statements**

The Foundation considers the following factors in making a determination to appropriate or accumulate the Board-designated fund:

- the duration and preservation of the fund
- the purposes of the Foundation
- general economic conditions
- the possible effect of inflation and deflation
- the expected total return from income and the appreciation/depreciation of investments
- the investment policy of the Foundation
- other resources of the Foundation

The following table represents the reconciliation of changes in Board-Designated fund net assets for the year ended December 31, 2018:

Year ended December 31, 2018

	Воа	Without Donor Restrictions - Board-Designated Endowment Fund	
Board-designated fund functioning as endowment, beginning of year Investment income Net appreciation (realized and unrealized) Net transfers to unrestricted	\$	4,509,262 99,898 55,120 (155,018)	
Board-Designated Fund Functioning as Endowment, end of year	\$	4,509,262	

#### 14. Line of Credit

The Foundation has an established line of credit with a bank of up to \$2,000,000, payable at various interest rate options. At December 31, 2018, there is no balance outstanding on the line of credit and it was not utilized in 2018.

The line of credit is secured by pledged securities from the Foundation in a specifically designated account for the benefit of the lender bank.

#### 15. Contribution of Services

(a) In 2018, the Foundation's Scientific Council contributed services of \$1,476,598. Expenses related to the contributed services are included in the scientific advancement column in the consolidated statement of functional expenses. The Foundation's Scientific Council consists of a group of scientists who are leaders in neuroscience and psychiatry. These volunteers primarily review research grants and projects on behalf of the Foundation.

Additionally, a substantial number of individuals volunteer significant amounts of their time to the Foundation's fundraising and other activities; the value of these contributed services is excluded since they do not meet criteria for financial statement recognition.

#### **Notes to Consolidated Financial Statements**

(b) In 2018, the Foundation utilized a grant that provided online advertising, at no cost, having a value of \$431,819, which is recorded in the accompanying consolidated statement of activities as revenue and offsetting expense.

#### 16. Commitments and Contingency

#### **Lease Commitments**

Rent expense is recognized using the straight-line method over the terms of the sublease. The difference between rent expense incurred and the rental amounts paid is recorded as rent payable and is included in accounts payable and accrued expenses. At December 31, 2018, the rent payable amount is \$36,137 and is included with accounts payable and accrued expenses in the accompanying consolidated statement of financial position.

Future minimum rental payments, exclusive of escalation charges and electric (billed actual), are as follows:

Year	Anr	Annual Amount		
2019	\$	252,127		
2020		257,169		
2021		108,164		
	\$	617,460		

The expense under the operating rent and equipment leases was \$304,900 and \$16,267, respectively, in 2018.

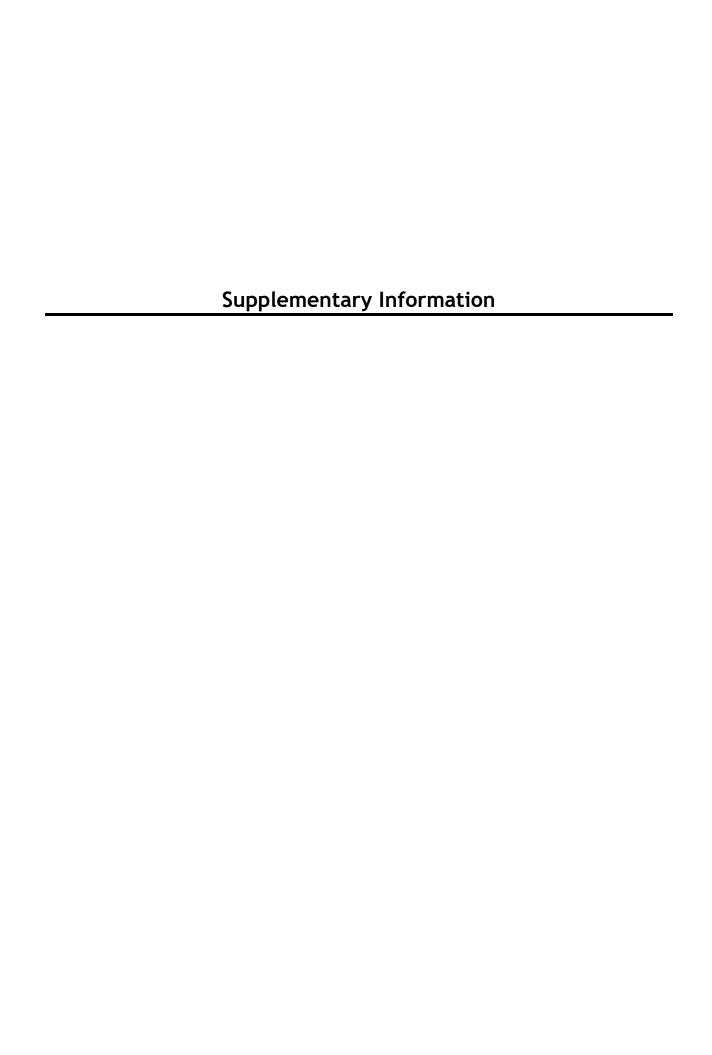
#### Contingency

As described in Note 13, the Foundation preserves certain endowments, which, in the event a cure for schizophrenia is found, would be required to be forwarded to organizations specified by the donor. As of December 31, 2018, such endowments amounted to \$1,000,000 and are included as net assets with donor restrictions in the accompanying consolidated statement of financial position.

#### 17. Subsequent Events

The Foundation's management has performed subsequent event procedures through March 11, 2019, which is the date the consolidated financial statements were made available to be issued. There were no subsequent events requiring adjustment to the consolidated financial statements or disclosures, except for the following:

On March 2, 2019, through a Board resolution, the entire amount included within the Board-designated fund of \$4,509,262 was released from Board-designated restrictions. Therefore, on March 2, 2019 the funds became available to meet general expenditures of the Foundation.



### Consolidated Schedule of Financial Position (with comparative totals for 2017)

De			

				Total	
	BBRF	The Institute	Eliminations	2018	2017
Assets					
Cash and cash equivalents	\$ 5,819,152 \$	31,523 \$	- \$	5,850,675 \$	4,634,731
Investments, at fair value	14,957,266	-	-	14,957,266	21,240,187
Contributions receivable	6,208,183		(5,500,000)	708,183	855,135
Pledges receivable, current portion	10,000	2,000,000	-	2,010,000	1,267,405
Prepaid expenses and other assets	89,123	=	=	89,123	40,433
Total Current Assets	27,083,724	2,031,523	(5,500,000)	23,615,247	28,037,891
Assets held in charitable remainder trusts	1,287,823	-	-	1,287,823	1,466,530
Fixed assets, net	38,546	-	-	38,546	13,933
Pledges receivable, net - less current portion	9,738	3,807,913	-	3,817,651	1,213,364
Security deposits	262	=	=	262	77,110
Total Assets	\$ 28,420,093 \$	5,839,436 \$	(5,500,000) \$	28,759,529 \$	30,808,828
Liabilities and Net Assets					
Liabilities					
Accounts payable and accrued expenses	\$ 60,639 \$	- \$	- \$	<b>60,639</b> \$	102,346
Grants payable	19,863,771	5,500,000	(5,500,000)	19,863,771	20,280,242
Accrued compensation	102,095	-	-	102,095	80,869
Annuities payable	680,513	-	-	680,513	802,586
Charitable gift annuities payable	181,616	-	-	181,616	263,234
Total Liabilities	20,888,634	5,500,000	(5,500,000)	20,888,634	21,529,277
Commitments and Contingency					
Net Assets (Deficit)					
Net assets without donor restrictions					
Unrestricted net assets	(1,891,303)	339,436	-	(1,551,867)	(143,211)
Board-designated fund	4,509,262	=	=	4,509,262	4,509,262
Total Net Assets Without Donor Restrictions	2,617,959	339,436	-	2,957,395	4,366,051
Net assets with donor restrictions	4,913,500	-	-	4,913,500	4,913,500
Total Net Assets	7,531,459	339,436	<u>-</u>	7,870,895	9,279,551
Total Liabilities and Net Assets	\$ 28,420,093 \$	5,839,436 \$	(5,500,000) \$	28,759,529 \$	30,808,828

### Consolidated Schedule of Activities (with comparative totals for 2017)

Year ended December 31.

				Total	
	BBRF	The Institute	Eliminations	2018	2017
Support and Revenue					
Contributions \$	9,807,398 \$	5,749,419 \$	- \$	<b>15,556,817</b> \$	13,748,895
Special events (net of direct benefits to donors of \$158,081 and \$151,103 in 2018 and 2017, respectively)	204 244			204 244	372,252
Contribution of services	381,244 1,908,417	-	-	381,244 1,908,417	1,918,998
Bequests	2,330,941	- -	_	2,330,941	2,617,803
Net realized and unrealized gains (losses) on investments	(449,471)	(1,322)	-	(450,793)	2,807,211
Net appreciation (depreciation) of assets held in	(,)	(1)022)		(100,770)	2,007,211
charitable remainder trusts	(178,707)	-	-	(178,707)	155,988
Dividend and interest income	279,791	243	-	280,034	540,212
Grants from the Institute	5,590,929	-	(5,590,929)	-	-
Total Support and Revenue	19,670,542	5,748,340	(5,590,929)	19,827,953	22,161,359
Expenses					
Program services:					
Research grants and awards	14,052,583	-	-	14,052,583	16,340,921
Scientific advancement	1,986,729	=	-	1,986,729	2,294,603
Program support Grants to the Foundation	2,530,355	5,590,929	(5,590,929)	2,530,355	2,877,594
Grants to the Foundation	-	3,390,929	(5,590,929)	-	-
Total Program Services	18,569,667	5,590,929	(5,590,929)	18,569,667	21,513,118
Supporting services:					
Fundraising*	908,528	-	-	908,528	924,171
Administration <sup>*</sup>	1,758,339	75	-	1,758,414	1,700,884
Total Supporting Services	2,666,867	75	-	2,666,942	2,625,055
Total Expenses	21,236,534	5,591,004	(5,590,929)	21,236,609	24,138,173
Change in Net Assets	(1,565,992)	157,336	-	(1,408,656)	(1,976,814)
Net Assets, beginning of year	9,097,450	182,101	-	9,279,551	11,256,365
Net Assets, end of year \$	7,531,458 \$	339,437 \$	- \$	7,870,895 \$	9,279,551

<sup>\*</sup> All fundraising and administration expenses are funded by specially designated grants.